“We were referred to the Homelessness Prevention Program with not much hope that anyone could help. I was treated with respect and my family was given a new beginning by keeping a roof over our heads and getting our finances back on track.”

– The Newtons
WHO
WE ARE

Quin Rivers is a Virginia-based nonprofit agency that mobilizes communal resources to empower individuals and families to obtain knowledge, skills, and opportunities to become self-sufficient.

Powered by community action, we are proud of our legacy: strengthening and serving the community since 1970.

Founded by a group of communal leaders following the Economic Opportunity Act of 1964, the agency’s initial focus was to mobilize public and private resources to deal with the causes of poverty, not just its impact.

Today our mission remains the same, only our tactics and programming have changed. We are still committed to solving poverty but aim to assist our clients in achieving stability through collaborations with communal resources and supportive programming.

We empower clients to meet their future needs by focusing on advocacy for survivors of domestic/sexual violence; prevention education; education access for youth of limited financial means; support for families with infants and toddlers during formative years; financial literacy; and homelessness prevention services.
OUR GUIDING PRINCIPLES

We treat everyone with dignity and respect. We are committed to serving and advocating for families and individuals in need and our communities.

We work with community partners and collaborators to strengthen families and other support systems, for all populations who need our services. We promote self-determination and access to economic opportunity.

We conduct our business with strong ethical values. These values include honesty, respect, trust, responsibility, fairness, and cultural competency.

MISSION

Collaborating with community-based partners to create pathways to self-sufficiency for individuals and families.

WHERE WE SERVE

Our service area includes the counties of Caroline, Charles City, Hanover, King George, King and Queen, King William, New Kent, Spotsylvania, and Stafford, as well as the City of Fredericksburg and the Town of West Point.
Quin Rivers Community Action Agency is governed by a tripartite Board of Directors. One-third of our board members are public officials or their appointees; one-third are from the private sector; and one-third represent the low-income community. This unique design taps into the knowledge, experience, and diversity of all our community stakeholders.

On June 20, 2018, the Quin Rivers Board of Directors held its Annual Meeting for the purpose of electing officers for FY18-FY19. We are pleased to present the current Board of Directors of Quin Rivers.

Anne M. Mitchell, President, Represents Low-Income Residents, King and Queen County
Kelly Pauley, Vice-President, Represents Low-Income Residents, Hanover County
Yvonne Jones, Treasurer, Represents Major Groups, New Kent County
Nancy S. Goodman, M.Ed., Secretary, Appointed by New Kent County Board of Supervisors
Joyce Williams, Parliamentarian, Represents Low-Income Residents, New Kent County
Michael Holmes, Represents Low-Income Residents, Charles City County
Verlane Mack, Represents Low-Income Residents, King William County, the Town of West Point, New Kent County
Dudley Olsson, MPH, At-Large Member, Represents Low-Income Residents, King and Queen County
Betty A. Dougherty, Represents Major Groups, the Town of West Point
Reverend Vance Jones, Represents Low-Income Residents, Charles City County
Donald Tolson, Represents Major Groups, City of Fredericksburg
Lesa M. Jones, Appointed by Charles City County Board of Supervisors
Napoleon L. Peoples, PhD, At-Large Member, Represents Major Groups
Michael B. Campbell, Sergeant Major U.S. Marine Corps (ret.), Represents Major Groups, Spotsylvania County and City of Fredericksburg
Tamara L. Temoney, PhD, Represents Low-Income Residents, Hanover County
Marion Shackford, Represents Major Groups, New Kent County
Amy Patterson O’Keefe, At-Large Member, Represents Major Groups
Angela Bartlett, Represents Low-Income Residents, New Kent County

Dear Reader,

In April of 2018, Quin Rivers welcomed Lisa Gibson as our new Executive Director. Ms. Gibson brings years of non-profit experience and fresh ideas as we continue serving our communities.

It has been my pleasure to serve as Board President for the last two years and I look forward to another year of working with the management and staff to bring services to the community to combat poverty. Quin Rivers’ programming focuses on eliminating poverty and building self-sufficiency. What we do influences the communities that we serve and improves the quality of life for everyone in our communities.

The mission is broad and our talents are many. I see a passion and a love of community with management and staff in the planning and development of programs. Quin Rivers Community Action Agency is a strong and thriving organization because of the strength behind the mission.

Respectfully,

Anne
At Quin Rivers, we build partnerships in order to create self-sufficiency for families within our communities. Now, more than ever, finding creative solutions to reducing the long-term, devastating effects of poverty will shape the future of our nation.

According to the American Psychological Association (apa.org), poorer children and teens are at greater risk for myriad negative outcomes such as poor academic achievement, school dropout, abuse and neglect, behavioral and socioemotional problems, physical health problems, and developmental delays.

The programs at Quin Rivers, including Project Discovery, Project Hope, Healthy Families, Housing/Financial Counseling, and Homelessness Prevention, not only address the root causes of poverty, but also work to alleviate its devastating effect on our communities.

Please partner with us as we strive to make our service area a more equitable and just community.

- Lisa Gibson, MPA
QUIN RIVERS
STRATEGIC PLAN
2018 – 2023

Collaborating with community-based partners to create pathways to self-sufficiency.

PRIORITY: STRONG LEADERSHIP

GOAL:
Maintain a well-qualified and organized Board of Directors and Senior Management Team in conformance with the Economic Opportunity Act of 1964.

PRIORITY: QUALIFIED STAFF

GOAL:
Maintain a stable, qualified and motivated staff.

PRIORITY: EFFECTIVE CLIENT SERVICES

GOAL:
Capture Quin Rivers’ current service counts and increase services to address the greatest needs of 20% of the low-income population in the agency’s service area.

PRIORITY: TARGETED OUTREACH

GOAL:
Every Quin Rivers service area resident is provided access to information about the Agency’s programmatic initiatives and client services annually.

PRIORITY: SUSTAINABLE FUNDING

GOAL:
Increase diversified funding streams for the Agency’s operational expenses through a 5% increase in private foundation revenue and a 15% increase in fundraising revenue annually.
FINANCIALS
FY18 UNAUDITED ACTUALS

TOTAL REVENUE
1,854,347

TOTAL EXPENSES
1,869,177

EXPENSES
- 61% Investing in our employees
- 25% Investing in our operations
- 14% Investing in our clients

REVENUE
- 72% Federal
- 14% Private
- 2% Local Gov’t
- 1% Other
- 11% State
GIVE A CHILD A CHRISTMAS
Spreading Holiday Cheer to Children in Need

Every December, the Healthy Families and Project Hope programs work together to organize the “Give a Child a Christmas” project. The project is designed to give families extra support during the holiday season by supplying families with holiday gifts. Families and children who take part in the program have experienced family violence, abuse, neglect, or are identified as being “at-risk” of experiencing these forms of violence. By participating in the program, families are partially, if not fully, relieved of the burden of deciding how to allocate money during an often financially stressful season. The “Give a Child a Christmas” project is made possible by the generosity of community partners, local businesses, and faith communities.

THE R.E.A.L. KIDS SUMMER CAMP

Because exposure to domestic, sexual, and dating violence can lead to lasting adverse effects on our young community members, Quin Rivers developed the R.E.A.L. Kids Camp. Led by Advocates and Prevention Educators from the Project Hope Program, R.E.A.L. Kids Camp offers 3 two-week summer sessions filled with age-appropriate therapeutic and experiential learning activities. In a group setting, children learn new skills related to Respect, Empowerment, Awareness, and Leadership (R.E.A.L.). Camp activities include time with therapy animals; trips to museums, parks, and gyms; therapeutic art; and yoga classes. Each activity promotes, builds, and models healthy relationships, peer support, conflict resolution, coping, and resiliency skills.
THE KING WILLIAM COUNTY FEEDING PROGRAM

The King William County Feeding Program, a collaboration between Crossroads Mission Center and Quin Rivers, provided 133 children with 10,640 meals. The program, which originated as a summer feeding initiative, now provides food to participating children during all school breaks.

“...The Senior Worker Program has been very beneficial by giving me the opportunity to continue to learn new skills and feel useful doing work that I enjoy. As a receptionist, I understand the importance of showing empathy and handling every client’s need with compassion. Feeling productive and being part of the functionality of the office is priceless.”

– Dorothy Green, Senior Worker with Rappahannock Area Agency on Aging

OLDER WORKERS EMPLOYMENT PROGRAM

Quin Rivers and Rappahannock Area Agency on Aging collaborate to provide economic opportunities to seniors. Through the Older Workers Employment Program, the Senior Community Services Employment Program (SCSEP) provides part-time employment for low-income persons aged fifty-five or older. Older workers receive training at a variety of community service agencies, with a goal of obtaining full time employment following the conclusion of their placement.

THE GAY STRAIGHT ALLIANCE

This past school year, Project Hope helped establish a Gay Straight Alliance (GSA) at New Kent County High School which was the largest club during the 2017-2018 school year. The GSA is a youth-led initiative to teach tolerance and acceptance. The purpose of this club is to provide a safe, supportive space for students who identify as lesbian, gay, bisexual, and transgender (LGBT). In this club, students have 40 minutes each week where they can be themselves. The club also allows Project Hope staff members to meet with students and provide supportive counseling as needed.
504,114 individuals reside in the Service Area.

Approximately 95,000 residents live below the 200% Federal Poverty Level.

Our community experiences a 4.8% Unemployment Rate.

In 2012, there were 1,776 homeless individuals.

Approximately 32% of households in Quin Rivers Service area experience housing costs that exceed 30% of their income.

31,622 individuals over the age of 25 do not have a high school diploma.

Over 35% of live births are to single mothers.

From 2006-2010 there were 277 total infant deaths.

Over 7,000 individuals are homeless in Virginia.

It’s estimated that the average total cost of a single home foreclosure in the United States is over $50,000.

Service Area Statistics Sources:
Center for Disease Control and Prevention, US Census Bureau, American Community Survey, Local Continuums of Care, US Department of Labor
In FY17 there were 6,947 founded investigations of child abuse/neglect. 38 children died as a result of abuse or neglect. Over 55% of child abuse/neglect cases were due to physical neglect and failure to provide food, shelter, clothing, or supervision. In over 30% of the founded investigations in Virginia, the child was under the age of four years old.

The THREE populations in Virginia who experience the highest risk of homelessness are individuals over the age of 50 years old, Veterans, and LGBTQ Youth.

Every three months, 250,000 new families enter into foreclosure.

In multiple studies, Healthy Families of America parents demonstrate that mighty gains in their education can lead to increased family income.

Nationwide, students who drop out of high school are 8x more likely to become incarcerated, more likely to rely on public assistance, and represent a significant loss in taxable income.

Nationally, victims of intimate partner violence lose a total of 8.0 million days of paid work each year.

1 in 3 women and 1 in 4 men have experienced some form of physical violence by an intimate partner.

Virginia Statistics Sources: Prevent Child Abuse Virginia, National Coalition Against Domestic Violence

National Statistics Sources: National Coalition Against Domestic Violence, Healthy Families of America, Project Discovery of Virginia, Federal Trade Commission
THE HEALTHY FAMILIES PROGRAM provides home visits in order to promote positive parenting, improve childhood outcomes, and increase family self-sufficiency through education and community support. Healthy Families provides services to families during pregnancy and the first few years of a child’s life. Family Support Workers meet with parents in the privacy of their home to provide encouragement and support.

GOALS

- Promote positive, nurturing, responsive parenting
- Improve child health and development
- Promote school readiness
- Prevent child abuse and neglect

Healthy Families program services are available in the counties of Charles City and New Kent.
THE HOMELESSNESS SOLUTIONS PROGRAM provides prevention services to ensure that homelessness is rare, brief, and non-recurring. This initiative is part of the Virginia Homeless Solutions Program (VHSP), administered by the Virginia Department of Housing and Community Development. Prevention and diversion are components of the Northern Neck Middle Peninsula local emergency crisis response system.

HOMELESSNESS PREVENTION PROGRAM SERVICES

PREVENTION
Homelessness prevention covers all efforts to prevent homelessness, including financial assistance and supportive services that address both the root causes of homelessness and immediate triggers for services.

DIVERSION
Diversion is a strategy that prevents homelessness for households seeking shelter by helping them identify immediate alternate housing arrangements and, if necessary, connecting them with services and financial assistance to help them secure/obtain permanent housing.

CASE MANAGEMENT
Families meet with a case manager to start housing stabilization planning immediately after an assessment and when they are deemed appropriate for diversion. Housing planning involves both finding immediate housing and planning for longer-term housing stability.

GOALS

- Reduce the number of individuals/households who become homeless
- Shorten the length of time an individual or household is homeless
- Reduce the number of individuals/households who return to homelessness

Homeless Solutions program services are available in the counties of Essex, King and Queen, King William, Richmond County, Westmoreland, Lancaster, Northumberland, Matthews, Gloucester, and Middlesex.
FINANCIAL EMPOWERMENT
The Financial Literacy Program assists individuals in developing financial empowerment and self-sufficiency. Financial literacy workshops help participants repair bad credit, increase personal savings, reduce debt, and establish a path to financial stability.

Quin Rivers’ community-based programs serve individuals with a variety of financial goals. We understand it may take some time to achieve financial stability, which may require substantial counseling tailored to a person’s unique situation. Through one-on-one counseling and workshops, counselors teach individuals to:

• Increase understanding of financial concepts and improve financial well-being
• Develop real-life financial skills that empower clients to become financially responsible wealth-builders, homeowners, investors, and productive members of the workforce
• Use the Needs Versus Wants method to identify and avoid predatory lending and financial scams, build a positive credit score, and establish and maintain financial well-being

HOUSING COUNSELING
The Housing Counseling Program assists clients in achieving stable housing. Individuals are offered in-person, one-on-one counseling, and telephone counseling. An approved initiative by the U.S. Department of Housing and Urban Development, the agency’s Housing Counseling Workshops:

• Educate first-time homebuyers on the homeownership process
• Build financial stability
• Eliminate debt to promote long-term financial freedom

Additionally, Quin Rivers offers:

PRE-PURCHASE COUNSELING
Homeownership education and individual counseling aimed at assisting clients to fulfill their dream of homeownership.

FORECLOSURE PREVENTION
Assistance from certified financial counselors for clients in danger of foreclosure to find the best remedy to cure the default. Counselors work extensively with homeowners and lenders to assess the current financial situation to develop an action plan and budget to avoid foreclosure. Quin Rivers assists with modification submission only. No monetary funds are available. Quin Rivers’ counselors are not lenders or financial advisors.

Housing and Financial Counseling services are available in the counties of Charles City, Culpeper, Fauquier, Hanover, King George, King & Queen, King William, New Kent, Spotsylvania, Stafford, the City of Fredericksburg, and the Town of West Point
THE PROJECT DISCOVERY PROGRAM encourages students to stay in and graduate from high school. The program provides resources to low-income and first-generation, college-bound students transitioning to post-secondary education.

Project Discovery program services are available in the counties of Spotsylvania and The City of Fredericksburg.

Through a well-planned curriculum of workshops, community service projects, and college campus visits, our program:

• Helps students connect the need for post-secondary education with their future success

• Builds a peer group of students who are all planning for and working towards post-secondary education

• Assists parents and students in learning about ways to help pay for post-secondary education

• Hosts campus visits for students and parents

• Helps students improve study habits, attain higher grades, and prepare for post-secondary education
PROJECT HOPE

PROVIDING A VOICE FOR SURVIVORS OF VIOLENCE

THE PROJECT HOPE PROGRAM
is committed to eliminating domestic and sexual violence. The program provides supportive advocacy services to survivors of domestic and sexual violence and prevention programs to stop violence before it begins.

COURT ADVOCACY
Advocates inform children and adult survivors of their legal rights and options; provide accompaniment to petition for protective orders and to other court proceedings at the request of the survivor; and help prepare survivors for the courtroom experience.

RHART: REGIONAL HOSPITAL ACCOMPANIMENT RESPONSE TEAM
Quin Rivers is proud to participate in the Regional Hospital Accompaniment & Response Team (RHART). RHART is a collaboration of advocates and volunteers who provide support to survivors of domestic and sexual violence who present in emergency rooms at local medical centers. The RHART Team is on-call 24 hours daily, 7 days per week. This team is a collaboration among the YWCA of Richmond, Project Hope, Safe Harbor, The James House, and Hanover Safe Place.

CRISIS INTERVENTION
Advocates provide transportation to emergency shelter for children and adult survivors; accompany survivors to hospitals, the sheriff’s office, or the magistrate’s office; provide food and clothing; and monitor a 24-hour toll-free hotline service.

CHILD & YOUTH ADVOCACY
Advocates provide children and teenage witnesses and survivors of violence with individual counseling, group counseling, and play sessions. Children meet with advocates during school where they can learn to express their feelings in a safe environment.

VIOLENCE PREVENTION EDUCATION SERVICES
The Project Hope Program provides domestic and sexual violence prevention throughout the community and in local schools. Elementary, middle, and high school students are taught healthy relationship skills through evidence-based curricula.
OUTREACH AND COMMUNITY COLLABORATIONS

Quin Rivers is committed to improving the lives of individuals and the communities we serve. Through leadership and collaboration with local, regional, and national partners, we work to address community needs in the areas of education, housing and financial stability, food insecurity, domestic and sexual violence, and healthy family dynamics. Our agency leads and participates in several community-based councils, collaboratives, and task forces within the communities that we serve.

OUTREACH AND COLLABORATIONS INCLUDE:

- New Kent County Outreach Council
- New Kent County/Charles City County Domestic/Sexual Violence Task Force
- King William County/King & Queen County Domestic/Sexual Violence Task Force
- Charles City County Health Coalition
- Chickahominy TRIAD
- King & Queen County TRIAD
- New Kent County Lethality Assessment Protocol
- New Kent County Fatality Review Team
- New Kent County Re Entry Council
- Greater Richmond Continuum of Care
- Regional Collaborative for Domestic and Sexual Violence
- Regional Task Force for Domestic Violence in Later Life
- King William Summer Feeding Program, a collaboration with Crossroads Mission Center
- Family Assessment & Planning Team (FAPT)
- New Kent County Chamber of Commerce
- The Hispanic Chamber of Commerce

VOLUNTEERS

completed 2,924 hours this year and contributed $78,831.04 by donating their time.

OUR COMMUNITY IN ACTION

Quin Rivers is committed to volunteerism as both an invaluable enhancement to the services that we provide and as an opportunity for community collaboration. We appreciate our community volunteers and strive for the highest level of professionalism in the field. Thank you to all of the volunteers who generously gave their time and talents in FY18.

DID YOU KNOW

for every $1 invested in volunteer and outreach programming, on average, $9.65 is returned to the community?

Source: Corporation for National and Community Service
A COMMUNITY OF ACTION

HONORING OUR COMMUNITY PARTNERS, FUNDERS

"Quin Rivers' programs and services could not exist or succeed without the funding provided by individuals, foundations, community partners and local, state and federal sources. We work hard to deserve the trust placed in us by our investors as we collaborate with community-based partners to create pathways to self-sufficiency for individuals and families in the agency’s diverse service area."

-Kelly Pauley, Vice President, Quin Rivers Board of Directors

PRIVATE FOUNDATIONS THAT CONTRIBUTED TO QUIN RIVERS COMMUNITY ACTION AGENCY IN FY18 INCLUDE:
- Altria Employee Giving Fund
- Dominion Energy
- E*TRADE Financial
- Elis Olsson Memorial Foundation
- Project Discovery Virginia
- Rappahannock United Way
- United Way of Greater Richmond and Petersburg
- Wells Fargo

"We support Quin Rivers because we value safe and healthy communities. Quin Rivers is a great community partner that is addressing the food insecurity issues faced by one out of three children in King William County. Quin Rivers is one of 161 nonprofit organizations that received a Critical Community Needs grant from the Dominion Energy Charitable Foundation."

-Anita Powell, External Affair, Dominion Energy (Pictured Center Left)

FEDERAL AND STATE FUNDING AWARDED TO QUIN RIVERS IN FY18 INCLUDES:
- United States Department of Health and Human Services, Office of Volunteerism and Community Services
- United States Department of Housing and Community Development
- Virginia Department of Social Services
- Virginia Department of Criminal Justice Services
- Virginia Housing Development Authority
- Virginia Department of Housing and Community Development

COUNTY FUNDING ALLOCATED TO QUIN RIVERS IN FY18 INCLUDES:
- Charles City County
- King and Queen County
- King William County
- New Kent County
- The Town of West Point